



Quick Facts



For a list of CAMTS-accredited bases, see www.lifeteam.net

WHEN IT COMES TO CRITICAL CARE, IT'S ABOUT TIME.™

Corporate Facts

- Air Evac EMS, Inc., operating as Air Evac Lifeteam, is the largest independently owned and operated air medical service provider in the United States, operating more than 100 mutually-supporting air medical bases, serving over 1,700 diverse referral sources, including over 1,000 hospitals and 700 EMS agencies, across 15 states with over 2,000 employees
- Largest air ambulance service in Alabama, Arkansas, Illinois, Mississippi, Missouri, Oklahoma, Tennessee and Texas
- Accredited by the Commission on Accreditation of Medical Transport Systems, with Air Evac Lifeteam representing the largest air medical transport provider under one name to achieve this accreditation
- Largest membership-supported air medical service in the United States, with over 950,000 members, enabling service to smaller communities on an unsubsidized, tax-free basis that otherwise might not be able to support an air ambulance service.
- Operates the world's largest fleet of over 100 Bell 206 Long Ranger helicopters
- State-of-the-art Operations Center, representing an investment of over \$5 million, includes medically-trained communications specialists, utilizing high-tech weather monitoring and mapping software, satellite tracking systems, and ROIP radio system
- 50,000 sq. ft. completion and refurbishment facility employs over 70 aircraft professionals, specializing in mechanics, avionics, sheet metal fabricating and aircraft painting, unique in the air medical industry

Patient Care

- "Patient-first" orientation through a strategy of locating in rural areas where people need air medical services the most and where response time is maximized
- Largest independent provider facilitating the ability to impartially work with many health care agencies, including over 1,700 diverse referral sources, to provide care and ensure patients are transported to the most appropriate medical facility
- First U.S. team to ever take first place in the METI Critical Care Skills Competition at the Air Medical Transport Conference
- Investment in 15 mobile human patient simulators and education teams for recurrent and outreach training, representing a capital investment of over \$900,000



Vision

- To establish a network of membership-supported cooperative helicopter ambulance operations throughout rural communities across America

Mission

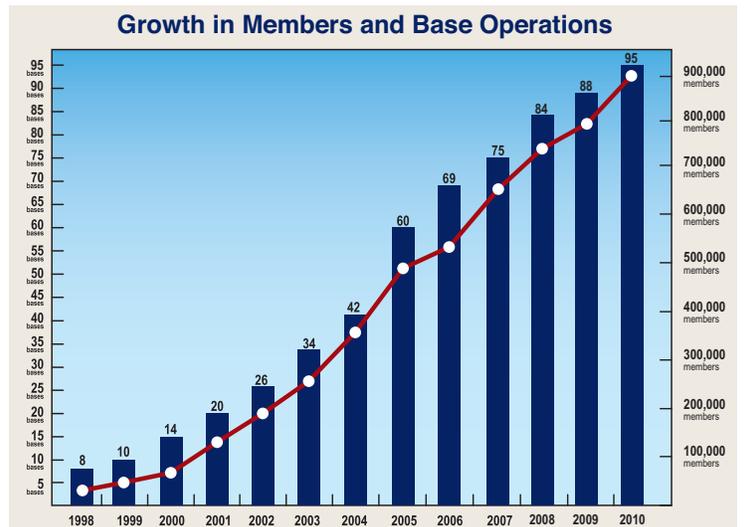
- To save lives and positively impact outcomes during life- or limb-threatening medical emergencies by providing rapid access to definitive emergency health care for people in rural America

Values

- Safety for patients and our people
- Quality patient care
- Professional environment of honesty, integrity and respect
- Hard work and unwavering dedication to the mission

Mission-Driven Culture Serving Those Most In Need

- Began operations in August 1985 with a single helicopter and an unwavering dedication to bringing access to advanced emergency medical technology to rural communities. The company was founded in and continues to operate in rural areas, exhibiting the same mission-driven culture and commitment to delivering superior quality emergency medical health care services to rural Americans upon which the company was founded
- Largest civilian rotor-craft responder in the aftermath of hurricanes Katrina and Rita, mobilizing significant personnel, aircraft and other resources into parts of Louisiana, Mississippi and Texas, utilizing up to 13 different helicopters and more than 90 crewmembers who volunteered for the mission to transport and care for over 150 people





Points of Competitive Differentiation

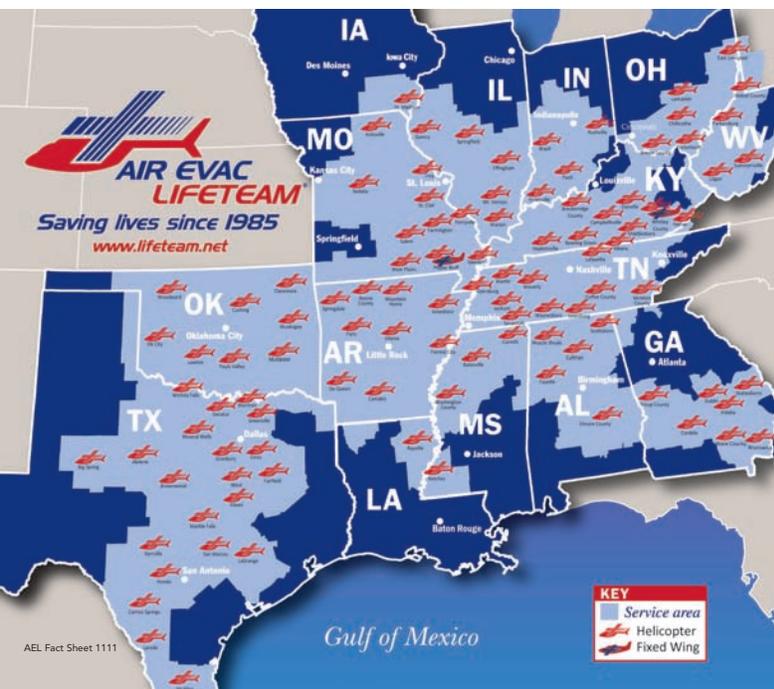
- Focused on providing a critically needed service to the medically underserved areas of rural America, often in areas where other providers may not go due to low population densities, low Medicaid rates, poor reimbursement environments or other reasons
- In many of its markets, represents the sole provider of air ambulance services; the largest air medical provider in 8 of its 15 states
- Scale benefits of operations across 15 states and over 100 mutually-supporting bases, supported by the world's largest fleet of medically-equipped Bell 206 Long Ranger helicopters, rated one of the safest general aviation aircraft in the world
- Largest membership program in the U.S. of over 950,000 local citizens provides grassroots support
- Local interest in, knowledge of and relationships throughout served communities, across employees and management, who live in the areas they serve
- Extensive health care and aviation expertise through over 26 years of direct experience and across over 2,000 employees; executives have experience in and a deep understanding of the challenges often faced in rural health care
- Leadership in safety through numerous quality and continuous improvement initiatives, including Datalink, Medlink, Risk Matrix System, Air Medical Resource Management, Sentinel Events Analysis, Mechanical Reliability Program, Utilization Review Department and dedicated Safety Department
- Superior efficacy in patient care and safety associated with substantial financial resources, a professionally managed, common infrastructure and standardized and centrally controlled operations, including aircraft, protocols, policies and procedures, communications, billing and utilization review

Safety Results

- Awarded the Operator's Safety Award in 2007 and 2009 by Helicopter Association International, based on AEL's relative safety record within the air medical industry
- Received the FAA's Diamond Maintenance Award in 2007, 2008 and 2009 for excellence in training and maintenance
- Successfully accomplished company-initiated, third-party safety audits in 2005 and 2007 by well-regarded industry experts

Safety Facts

- Air Evac Lifeteam is the largest company to implement Night Vision Technology at all of its air medical bases
- First operator to utilize five dedicated flight simulators as part of its routine training program
- Eight Operational Control Specialists in the Operations Center to provide timely, accurate information to aid pilots in making real-time decisions regarding potential aircraft, weather and regulatory issues
- First operator of its size to make a company-wide commitment to helmet usage for all crewmembers
- Three full-time safety staff, whose responsibility is to ensure all personnel are well trained and highly conscious of safe operating procedures
- Current average flight time for pilots is more than 5,700 hours
- Operates the world's largest fleet of Bell 206 Long Ranger helicopters, rated among the safest and most reliable aircraft in general aviation



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